#### <u>AGRICULTURAL SEGMENT</u> <u>AGRICULTURAL SEGMENT –INTEREST RATE STRUCTURE</u>

# MCLR (MARGINAL COST OF FUNDS LENDING RATE) IMPLEMENTATION FOR RATED AND UNRATED BORROWER (*Effective from 10.05.2020*) MCLR: One Year: 7.25% p.a. as on 15.05.2020.

#### 1. UNRATED BORROWERS WITH AGGREGATE CREDITLIMITS BELOW Rs.25 LACS

#### a. Working capital loans

#### : KCC/ACC/CC/OD

(For both direct agri and indirect agri advances falling under Priority Sector lending category)

| S.No | Limit                       | Fixed/   | Spread            | Effective Rate     | Reset  |
|------|-----------------------------|----------|-------------------|--------------------|--------|
|      |                             | floating | (One year MCLR +) | <mark>% p.a</mark> | #      |
| 1    | Upto Rs.3.00 lacs **        | Floating | 7.25 +3.25        | <mark>10.50</mark> | 1 year |
| 2    | Rs.3 lacs - upto Rs.50 lacs | Floating | 7.25 +3.25        | <mark>10.50</mark> | 1 year |

#### b. Crop loans /investment loans sanctioned against the pledge ofgold ornaments:

| S.No | Limit                            | Fixed/   | Spread            | <mark>Effective Rate</mark> | Reset  |
|------|----------------------------------|----------|-------------------|-----------------------------|--------|
|      |                                  | floating | (One year MCLR +) | <mark>% p.a.</mark>         | #      |
| 1    | Multi Purpose gold loans -       | Floating | 7.25 +0.25        | <mark>7.50</mark>           | 1 year |
|      | UptoRs. 3 lakh                   |          |                   |                             |        |
| 2    | Multi Purpose gold loans -       | Floating | 7.25 +0.25        | <mark>7.50</mark>           | 1 year |
|      | Above Rs. 3 lakh up to Rs.5 lakh |          |                   |                             |        |
| 3    | Multi Purpose gold loans -       | Floating | 7.25 +0.25        | <mark>7.50</mark>           | 1 year |
|      | Above Rs. 5 lakh                 |          |                   |                             |        |

For Multipurpose Gold loans opened through YONO Krishi, an interest concession will be provided @0.25% for all limits till 15.09.2020.

# Reset frequency in case of floating rate of interest

\*\* Short term crop loans up to Rs.3.00 lacs and KCC AH&F (Animal Husbandry and Fishery) up to Rs. 2.00 lacs will be charged **7% p.a (fixed)** as per Government of India (GoI) directives, subject to maximum Rs.3 lacs per borrower. It is subject to GoI providing 2% p.a interest subvention to Bank on such advances. Otherwise, as per Bank's norms.

#### c. Tractor Loans:

| S.No | Facility                    | Fixed /  | Linked referral | Spread | <b>Effective</b>      | Reset frequency     |
|------|-----------------------------|----------|-----------------|--------|-----------------------|---------------------|
|      |                             | floating | rate (ie. MCLR  |        | <mark>interest</mark> | in case of floating |
|      |                             |          | maturity)       |        | rate                  | rate of interest    |
| Α    | MNTLs ( Modified New        | Floating | 7.25            | 3.30   | 10.55                 | 1 year              |
|      | Tractor Loan)               |          |                 |        |                       |                     |
| В    | TTL (Tatkal Tractor Loan)   |          |                 |        |                       |                     |
|      | TTL with 25% margin         | Floating | 7.25            | 3.25   | <mark>10.50</mark>    | 1 year              |
|      | TTL with 40% margin         | Floating | 7.25            | 3.10   | 10.35                 | 1 year              |
|      | TTL with 50% margin         | Floating | 7.25            | 3.00   | 10.25                 | 1 year              |
| С    | Old Tractor loans and Other | Floating | 7.25            | 3.60   | <mark>10.85</mark>    | 1 year              |
|      | Farm Mechanisation loans    |          |                 |        |                       |                     |
| D    | Tractor Loan Under Tie-up   | Floating | 7.25            | 3.25   | <mark>10.50</mark>    | 1 year              |

#### d. Other loans

| Α | Asset Backed Agri Loan | Floating | 7.25 | 2.00 | <mark>9.25</mark>  | 1 year |
|---|------------------------|----------|------|------|--------------------|--------|
| В | MUDRA – OD & Dropline  | Floating | 7.25 | 2.75 | <mark>10.00</mark> | 1 year |
|   | OD                     |          |      |      |                    |        |

C. Aggregate Limits :<=Rs 50 Lacs, for borrowers where scoring models are in place : Working Capital & Term loans

|      |                           |          | Repayment   Effective Interest Rates % p.a |        |                           |        |  |  |
|------|---------------------------|----------|--|--------|---------------------------|--------|--|--|
|      | Activity                  |          |  |        |                           |        |  |  |
| S.No |                           | Fixed/   | MCLR                                       | Spread | <b>Effective interest</b> | Reset  |  |  |
|      | -                         | Floating |  |        | rate                      |        |  |  |
| 1    | Plantation & Horticulture | Floating | 7.25                                       | 3.60   | <mark>10.85</mark>        | 1 year |  |  |
| 2    | Dairy *                   | Floating | 7.25                                       | 3.60   | <mark>10.85</mark>        | 1 year |  |  |
| 3    | Poultry *                 | Floating | 7.25                                       | 3.60   | <mark>10.85</mark>        | 1 year |  |  |
| 4    | Irrigation *              | Floating | 7.25                                       | 3.60   | <mark>10.85</mark>        | 1 year |  |  |
| 5    | Storage & marketing       | Floating | 7.25                                       | 3.60   | <mark>10.85</mark>        | 1 year |  |  |
| 6    | Self Help Groups (SHGs)   | Floating | 7.25                                       | 3.60   | <mark>10.85</mark>        | 1 year |  |  |
| 7    | Land Development          | Floating | 7.25                                       | 3.60   | 10.85                     | 1 year |  |  |
| 8    | Others                    | Floating | 7.25                                       | 3.60   | <mark>10.85</mark>        | 1 year |  |  |

\*Wherever concessions were provided at present, they will be protected by allowing an option for decrement in CBS.

### 2. RATED BORROWERS WITH AGGREGATE CREDIT LIMITS BETWEEN

# Aggregate Limits : >Rs. 50 Lacs to <= Rs 5 crore: Working Capital & Term loans

| Rating | MCLR 1-year | Spread | Effective Lending Rate (% p.a.) |
|--------|-------------|--------|---------------------------------|
| SB-1   | 7.25%       | 1.50%  | 8.75%                           |
| SB-2   | 7.25%       | 1.50%  | <mark>8.75%</mark>              |
| SB-3   | 7.25%       | 2.50%  | <mark>9.75%</mark>              |
| SB-4   | 7.25%       | 2.50%  | <mark>9.75%</mark>              |
| SB-5   | 7.25%       | 2.50%  | <mark>9.75%</mark>              |
| SB-6   | 7.25%       | 4.00%  | <mark>11.25%</mark>             |
| SB-7   | 7.25%       | 4.00%  | <mark>11.25%</mark>             |
| SB-8   | 7.25%       | 4.75%  | <mark>12.00%</mark>             |
| SB-9   | 7.25%       | 5.10%  | <mark>12.35%</mark>             |
| SB-10  | 7.25%       | 5.60%  | <mark>12.85%</mark>             |
| SB-11  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |
| SB-12  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |
| SB-13  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |
| SB-14  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |
| SB-15  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |

| Rating | MCLR 1-year | Spread | Effective Lending Rate (% p.a.) |
|--------|-------------|--------|---------------------------------|
| SB-1   | 7.25%       | 2.00%  | <mark>9.25%</mark>              |
| SB-2   | 7.25%       | 2.00%  | <mark>9.25%</mark>              |
| SB-3   | 7.25%       | 2.75%  | 10.00%                          |
| SB-4   | 7.25%       | 2.75%  | 10.00%                          |
| SB-5   | 7.25%       | 2.75%  | 10.00%                          |
| SB-6   | 7.25%       | 4.00%  | 11.25%                          |
| SB-7   | 7.25%       | 4.00%  | 11.25%                          |
| SB-8   | 7.25%       | 4.75%  | 12.00%                          |
| SB-9   | 7.25%       | 5.10%  | 12.35%                          |
| SB-10  | 7.25%       | 5.60%  | 12.85%                          |
| SB-11  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |
| SB-12  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |
| SB-13  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |
| SB-14  | 7.25%       | 8.10%  | <mark>15.35%</mark>             |
| SB-15  | 7.25%       | 8.10%  | 15.35%                          |

## INTEREST RATE RANGE AND MEAN INTEREST:

| SI. No | Type of Loan  | Interest Range | Mean Interest (% p.a) |
|--------|---|----------------|-----------------------|
|        |   | (% p.a)        |                       |
| 1      | Working capital loans   | 10.50          | 10.50                 |
| 2      | Crop loans /investment loans sanctioned against the pledge ofgold ornaments   | 7.50           | 7.50                  |
| 3      | Tractor Loans   | 10.25-10.55    | 10.50                 |
| 4      | Other Loans   | 9.25-10.00     | 9.62                  |
| 5      | Aggregate Limits :<= Rs 50 Lacs, for borrowers<br>where scoring models are in place: Working Capital<br>& Term loans                        | 10.85          | 10.85                 |
| 6      | RATED BORROWERS WITH AGGREGATE<br>CREDIT LIMITS BETWEEN<br>Aggregate Limits: >Rs. 50 Lacs to <= Rs 5 crore:<br>Working Capital & Term loans | 8.75-15.35     | 12.21                 |
| 7      | Aggregate Limits: Rs. 25 Lacs to <= Rs 50 Lacs:<br>Working Capital & Term loans   | 9.25-15.35     | 12.33                 |