AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

SBI Cards and Payment Services Limited (Formerly known as SBI Cards and Payment Services Private Limited) Balance Sheet as at March 31, 2020 (Figure in Rupees Lakhs, unless otherwise stated)

Particulars	As at March 31, 2020 (Audited)	As at March 31, 2019 (Audited)
ASSETS 1 Financial Assets		
(a) Cash and cash equivalents (b) Bank Balance other than (a) above (c) Derivative Financial Instruments (d) Receivables	51,512.97 16,090.21 -	73,350.40 4,327.10 10.35
(I) Trade Receivables	5,444.83	14,882.26
(II) Other Receivables (e) Loans (f) Investment (g) Other Financial assets	18,017.46 2,281,164.55 146.31 4,033.83	14,590.23 1,790,872.72 146.31 3,061.01
Total financial assets	2,376,410.16	1,901,240.38
2 Non- financial assets		.,001,210100
(a) Current tax assets (Net) (b) Deferred tax assets (Net) (c) Property plant and equipment (d) Capital work in progress (e) Intangible assets (f) Intangible assets under development (g) Right-of-use Assets (h) Other non Financial assets	954.63 27,512.86 6,385.31 1,116.94 7,777.79 1,248.85 16,927.70 91,945.62	16,325.93 13,161.60 433.77 6,460.21 1,583.19 - 75,411.76
Total non-financial assets	153,869.70	113,376.46
Total Assets (1+2)	2,530,279.86	2,014,616.84
LIABILITIES AND EQUITY		
Liabilities		
1 Financial liabilities		
(a) Derivative financial instruments (b) Payables	43.48	10,953.47
(I) Trade payables(i) total outstanding dues of micro enterprises and small enterprises	-	0.19
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	72,103.13	66,149.39
(II) Other payables(i) total outstanding dues of micro enterprises and small enterprises	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	780.53	355.96
(c) Debt Securities(d) Borrowings (Other than Debt Securities)(e) Subordinated Liabilities(f) Other financial liabilities	568,544.41 1,043,281.51 124,667.55 67,127.47	407,931.56 827,326.14 119,679.85 95,768.93
Total financial liabilities	1,876,548.08	1,528,165.49
 2 Non- financial liabilities (a) Current Tax liabilities (Net) (b) Provisions (c) Other non financial liabilities 	- 60,262.51 59,347.12	7,622.66 62,841.73 57,209.19
Total non financial liabilities	119,609.63	127,673.58
Total liabilities (1+2)	1,996,157.71	1,655,839.07
3 Equity (a) Equity Share capital (b) Other equity	93,895.68 440,226.47	83,722.22 275,055.55
Total equity	534,122.15	358,777.77
. otal oquity		

STATEMENT OF PROFIT AND LOSS FOR THE PERIOD/YEAR ENDED MARCH 31, 2020

SBI Cards and Payment Services Limited (Formerly known as SBI Cards and Payment Services Private Limited) Statement of Profit and Loss for the year ended March 31, 2020 (Figure in Rupees Lakhs, unless otherwise stated)

Particulars		ended as on ended as on ended as on March 31, 2020 December 31, March 31, 20		For the quarter ended as on March 31, 2019 Audited	For the year ended March 31, 2020 Audited	For the year ended March 31, 2019 Audited
1	Revenue from Operations					
(i)	Interest Income	134,822.88	128,150.89	94,938.30	484,130.13	357,571.20
(iI)	Income from membership fees and services	95,939.50	108,143.21	91,341.58	397,866.28	307,203.69
(iii)	Service Charges	3,536.37	2,971.66	4,443.76	11,782.05	12,585.93
(iv)	Business development incentive income	8,691.18	8,376.15	7,371.49	32,728.01	21,667.28
(v)	Insurance commission income	334.33	270.12	230.99	1,133.62	872.57
(vi)	Net gain on fair value changes	-	-	-	-	10.35
	Total Revenue from operations	243,324.26	247,912.03	198,326.12	927,640.09	699,911.02
2	Other Income	7,715.53	8,408.77	9,299.29	47,588.80	28,774.37
3	Total Income (1+2)	251,039.79	256,320.80	207,625.41	975,228.89	728,685.39
4	EXPENSES					
(i)	Finance costs	33,442.10	34,522.46	27,277.58	130,092.71	100,935.59
(ii)	Employee benefits expenses	13,341.61	12,419.13	9,413.15	46,837.98	37,893.12
(iii)	Depreciation, amortisation and impairment	2,867.49	2,655.29	1,645.35	10,379.83	5,521.84
(iv)	Operating and other expenses	104,662.59	110,591.38	87,736.78	418,884.95	334,633.79
(v)	CSR expenses	1,655.16	185.34	1,082.55	1,991.95	1,418.54
(vi)	Impairment losses & bad debts	83,818.74	37,626.35	35,172.57	194,024.79	114,774.16
(vii)	Net loss on fair value changes	43.47	<u> </u>	6,807.41	53.82	<u>-</u>
	Total expenses	239,831.16	197,999.95	169,135.39	802,266.03	595,177.04
5	Profit before tax (3-4)	11,208.63	58,320.85	38,490.02	172,962.86	133,508.35
6	Tax expense:					
	Current tax charge / (credit)	16,754.59	15,692.18	20,161.85	59,179.27	54,031.15
	Current tax charge / (credit) - previous year	-	-	103.29	380.50	714.93
	Deferred tax charge / (credit)	(13,902.55)	(837.97)	(6,655.24)	(15,318.20)	(7,085.53
	Deferred tax charge / (credit) - previous year	2.12	-	6.48	4,239.76	(648.79
	Total Tax Expenses	2,854.16	14,854.21	13,616.38	48,481.33	47,011.76
7	Profit after tax for the period/year (5-6)	8,354.47	43,466.64	24,873.64	124,481.53	86,496.59
8	Other Comprehensive Income					
	A (i) Items that will not be reclassified to profit or loss					
	(a) Remeasurements of the defined benefit liabilities / (asset)	34.74	(5.18)	146.62	(400.87)	(502.18)
	(ii) Income tax relating to items that will not be reclassified to	(8.74)	1.30	(51.24)	100.89	175.48
	profit or loss Subtotal (A)	26.00	(3.88)	95.38	(299.98)	(326.70)
	•		(5.55)		(2000)	(0=0110)
	B (i) Items that will be reclassified to profit or loss (a) Gain/(loss) on forward contracts in hedging relationship	(351.37)	(248.21)	1,782.69	(21.76)	21.76
	(ii) Income tax relating to items that will be reclassified to profit or	90.56	62.47	(622.94)	7.60	(7.60
	loss					
	Subtotal (B)	(260.81)	(185.74)	1,159.75	(14.16)	14.16
	Other comprehensive income (A+B)	(234.81)	(189.62)	1,255.13	(314.14)	(312.54)
9	Total Comprehensive Income for the period/year (7+8)	8,119.66	43,277.02	26,128.77	124,167.39	86,184.05
10	Earnings per equity share (for continuing operation) (not annualised for quarters) :					
	(1) Basic	0.89	4.66	2.67	13.35	9.45
	(2) Diluted	0.89	4.66	2.67	13.21	9.45

CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2020

SBI Cards and Payment Services Limited (Formerly known as SBI Cards and Payment Services Private Limited) Cash flow statement for the year ended March 31, 2020 (Figure in Rupees Lakhs, unless otherwise stated)

	For the year	For the year
Particulars	ended	ended
A. CASH FLOW FROM OPERATING ACTIVITIES	March 31, 2020	March 31, 2019
A. CASH LOW PROM OF ENATING ACTIVITIES		
Profit before tax for the year	172,962.86	133,508.35
Adjustments for :		
Depreciation and amortisation expense	10,379.83	5,521.84
Liabilities written back	(16,366.54)	(109.31)
Impairment loss and provision for doubtful debts	194,024.79	114,774.16
Net impact of assets derecognize pursuant to adoption of Ind AS 116	51.82	-
Other Interest Income	(387.04)	(1,781.09)
Employee stock options	1,818.29	-
Finance Cost	130,092.71	100,935.59
Cash outflow towards finance cost	(120,763.65)	(93,681.35)
Loss/ (Profit) on sale of property, plant & equipment	23.67	(2.15)
Profit on sale on investments	(66.44)	(38.30)
Fair valuation of derivatives	53.82	(10.35)
Operating profit before working capital changes	371,824.12	259,117.39
Adjustment for changes in working capital		
Adjustments for (increase) / decrease in operating assets:		
Bank balance other than cash & cash equivalent	(11,763.11)	11,750.26
Trade Receivables	9,437.43	(12,582.36)
Other Receivables	12,939.31	(1,707.58)
Other financial assets	(979.26)	7,971.28
Other non financial assets	(16,533.86)	(21,580.53)
Loans	(684,031.12)	(489,020.52)
Other financial liabilities	(35,067.01)	11,668.11
Other non financial liabilities	2,137.93	23,039.83
Provisions	7,113.46	13,004.66
Trade payables	6,378.12	13,549.68
Cash from/ (used) in operations before taxes	(338,543.99)	(184,789.78)
Direct taxes paid (net of refunds)	(68,143.27)	(47,883.75)
Net cash generated/ (used) in operating activities	(406,687.26)	(232,673.53)
Net cash generated/ (used) in operating activities	(406,687.26)	(232,673.53)
B. CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure on property, plant and equipment	(7,792.12)	(9,643.17)
Proceeds from sale of property, plant and equipment	8.80	30.74
Investment purchased	(160,000.00)	(76,646.21)
Investment sold	160,066.44	76,538.30
Interest Income	393.48	2,141.03
NET CASH USED IN INVESTING ACTIVITIES (B)	(7,323.40)	(7,579.31)
C. CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from issue of Share Capital (Including security premium)	49,358.70	47,000.00
Proceeds from Debt Securities	2,084,074.14	1,992,835.01
Repayment of Debt Securities	(1,929,316.64)	(1,873,513.81)
Borrowings (Other than Debt Securities)	193,150.59	96,091.79
Proceeds from Subordinated Liabilities	10.000.00	25.000.00
Repayment of Subordinated Liabilities	(5,000.00)	(5,000.00)
Interim Dividend Paid (Including dividend distribution tax)	(10,093.55)	(0,000.00)
NET CASH (USED) / GENERATED IN FINANCING ACTIVITIES (C)	392,173.24	282,412.99
D. Net increase / (decrease) in cash and cash equivalents (A+B+C)	(21,837.43)	42,160.15
Cash and cash equivalents as at the beginning of the year	73,350.40	31,190.25
Cash and cash equivalents as at the end of the year	51,512.97	73,350.40
	(21,837.43)	42,160.15
	(==,===1	,

Note:

1. The Cash Flow Statement has been prepared in accordance with the 'Indirect Method' specified in Ind AS 7, Statement of Cash Flows, as per Accounting Standards specified under Section 133 of the Companies Act, 2013, read with the Companies (Indian Accounting Standards) Rules 2015.

2. Cash and cash equivalents include:	Amount (In Rs.)	Amount (In Rs.)
Cash in hand	_	-
Balance with Scheduled banks on		
- Current accounts *	18,272.74	691.37
- Funds in transit (Lying in nodal account of intermediatory/payment gateway aggregator)	33,240.23	46,057.03
-Deposit with maturity less than 3 months		26,602.00
Cash and cash equivalents at the end of the year	51,512.97	73,350.40

* Current Account balance includes Rs 13,857.82 lakhs held in Escrow account to meet IPO expenses ((Previous year NIL).

Place: Gurugram MD & CEO

Date: May 08, 2020 DIN : 08024303

Notes:

- 1. The above results have been reviewed by the audit committee and have been approved and taken on record by the Board of Directors at their respective meetings held on May 8, 2020.
- 2. The financial statements have been prepared in accordance with Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended.
- 3. Management has exercised necessary due diligence to ensure that the said comparative results provide a true and fair view of its affairs.
- 4. Information as required by Regulation 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is as per Annexure "1" attached
- 5. Previous period's/year's figures have been regrouped / reclassified wherever necessary to correspond with the current period's/year's classification /disclosure.
- 6. The figures for the quarter ended March 31, 2020 and March 31, 2019 are the balancing figures between the audited figures for the year ended March 31, 2020 and audited figures for the nine months ended December 31, 2019 and the audited figures for the year ended March 31, 2019 and audited figures for the nine months ended December 31, 2018 respectively.
- 7. In line with Hon'ble NCLT order dated June 04, 2019, SBI Business Process Management Services Pvt. Ltd (SBIBPMSL) has amalgamated with SBI Cards and Payment Services Limited from the appointed date April 01, 2018.
- During the year the Company was converted to Public Limited from Private Limited and Registrar of Companies has issued fresh certificate of incorporation dated August 20, 2019 and consequently the name of the Company changed from SBI Cards and Payment Services Private Limited to SBI Cards and Payment Services Limited.
- 9. During the quarter ended March 31, 2020, the Company had come up with an Initial Public Offering (IPO) of 137,149,314 Equity Shares of face value of ₹ 10 each comprising of a Fresh Issue of 6,622,516 Equity Shares and an Offer for Sale of 130,526,798 Equity Shares aggregating to Rs.1,034,078.82 lakhs (Selling Shareholders Rs. 984,146.35 lakhs and Rs. 49,932.47 lakhs of the Company). The equity shares of the Company were listed on Bombay Stock Exchange Limited and National Stock Exchange of India Limited on March 16, 2020.
- 10. Pursuant to Regulation 32 (1) there is no deviation/ variation in the utilization of proceeds as mentioned in the objects stated in the Prospectus dated March 6, 2020, in respect of the Initial Public Offering of the Company.
- 11. The Board of Directors have declared interim dividend of Re 1 per equity share (10%) of the face value of Rs 10 per equity share for the financial year 2019-20, after the close of the reporting year, in accordance with Section 123(3) of the Companies Act, 2013, as amended.

12. The "Severe Acute Respiratory Syndrome Coronavirus 2 (SARS-CoV-2)", generally known as COVID-19, which was declared as a pandemic by the WHO on March 11, 2020, continues to spread across India and there is an unprecedented level of disruption on socioeconomic front across the country. Globally, countries and businesses are under lockdown. Considering the severe health hazard associated with COVID-19 pandemic, the Government of India declared a lock down effective from March 25, 2020 which was initially till April 14, 2020 and is now extended till May 17,2020. There is a high level of uncertainty about the duration of the lockdown and the time required for things to get normal. The office of the company is under lockdown since March 23, 2020. The extent to which COVID-19 pandemic will impact the Company's operations and financial results is dependent on the future developments, which are highly uncertain. Further, in accordance with the RBI Circulars dated March 27, 2020 and April 17, 2020 with regard to providing relief to borrowers on account of COVID-19 pandemic, SBI Card has offered a moratorium on credit card dues to eligible borrowers in accordance with a Board approved policy. In this backdrop, The Company, based on current estimates, has created an additional management overlay on Expected Credit Loss (ECL) amounting to Rs 48,925.57 lakhs during the quarter and year ended March 31, 2020.

Annexure 1

ADDITIONAL INFORMATION AS PER REGULATION 52 (4) of SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

(a) Credit Rating

Products	Rating	Change in Rating		
(i) Commercial Papers	CRISIL A1+, ICRA A1+	No Change		
(ii) Debentures	CRISIL AAA/Stable, ICRA AAA/Stable	No Change		
(iii) Bank Loan Facility	CRISIL AAA/Stable, ICRA AAA/Stable	No Change		

- (b) Asset cover available, for non convertible debt securities : Not Applicable, Company being NBFC
- (c) Debt Equity Ratio: 3.21 times (Total outstanding debt/Net worth)
- (d) Previous due date for the payment of interest/ dividend for non-convertible redeemable preference shares/ repayment of principal of non-convertible preference shares /non convertible debt securities and whether the same has been paid or not: **Refer Annexure "1a"** for details of non-convertible debentures other than subordinate debentures. Further the company has not issued any non-convertible redeemable preference shares.
- (e) Next due date for the payment of interest/ dividend of non-convertible preference shares /principal along with the amount of interest/ dividend of non-convertible preference shares payable and the redemption amount: **Refer Annexure** "1a" for details of non-convertible debentures other than subordinate debentures. The company has not issued any non-convertible redeemable preference shares.
- (f) Debt service coverage ratio: Not Applicable, Company being NBFC
- (g) Interest service coverage ratio : Not Applicable, Company being NBFC
- (h) Outstanding redeemable preference shares (quantity and value): NIL
- (i) Capital redemption reserve/debenture redemption reserve: Rs. 339.90 Lakhs
- (j) Net Worth: Rs 541,273.25 Lakhs
- (k) Net Profit After Tax: Rs 124,481.53 Lakhs
- (I) Earnings Per Share: : Rs 13.35 (Basic) Rs 13.21 (Diluted)
- (m) There was no material deviation in the use of the proceeds of the issue of Non Convertible Debt Securities.

Bon									Annexure 1a		
Sr No	Series	ISIN	Listed / Unlisted	Previous due date for payment of Interest	Whether the previous interest has been paid or not	Next due date for payment of Interest	Next Interest amount (Lakhs)	Previous due date for repayment of principal	Whether the previous principal repayment has been paid or not	Next due date for repayment of principal	Next principal redemption amount (Lakhs)
1	7.55% SBICPSL DEBENTURE SERIES 09	INE018E08094	Unlisted	August 9,2019	Paid	August 7,2020	3,754.37	NA	NA	August 7,2020	50,000.00
2	8.10% SBICPSL DEBENTURE SERIES 10	INE018E08102	Unlisted	May 10,2019	Paid	May 10,2020	891.00	NA	NA	May 10,2021	11,000.00
3	8.90% SBICPSL DEBENTURE SERIES 11	INE018E08110	Unlisted	May 18,2019	Paid	May 18,2020	3,560.00	NA	NA	May 18,2020	40,000.00
4	9.50% SBICPSL DEBENTURE SERIES 12	INE018E08128	Unlisted	October 17,2019	Paid	October 16,2020	4,737.02	NA	NA	October 16,2020	50,000.00
5	9.15% SBICPSL DEBENTURE SERIES 13	INE018E08136	Listed	December 18,2019	Paid	December 18,2020	4,117.50	NA	NA	June 17,2022	45,000.00
6	8.55% SBICPSL DEBENTURE SERIES 15	INE018E08151	Listed	August 13,2019	Paid	August 13,2020	1,496.25	NA	NA	August 12,2022	17,500.00
7	7.60% SBICPSL DEBENTURE SERIES 17	INE018E08177	Listed	February 14,2020	Paid	February 15,2021	3,116.00	NA	NA	February 14,2023	41,000.00
8	7.50% SBICPSL DEBENTURE SERIES 18	INE018E08185	Listed	March 9,2020	Paid	March 9,2021	2,250.00	NA	NA	March 9,2023	30,000.00
9	7.40% SBICPSL DEBENTURE SERIES 19	INE018E08193	Listed	NA	NA	February 26,2021	2,220.00	NA	NA	February 25,2025	30,000.00
Con	nmercial Papers										
1	LDD/2019-20/2913 LDD/2019-20/3457 LDD/2019-20/3461	INE018E14NG9	Listed	NA	NA	June 29.2020	2.524.31	NA	NA NA	June 29,2020	47,475.69
	LDD/2019-20/2916	INE018E14NI5	Listed	NA NA	NA	July 06,2020	1,747.75	NA	NA NA	July 06,2020	
3	LDD/2019-20/3015 LDD/2019-20/3124	INE018E14NU0	Listed	NA	NA	June 26,2020	1,849.13	NA	NA	June 26,2020	
4	LDD/2019-20/3128	INE018E14NX4	Listed	NA	NA	September 29,2020	1,284.94	NA	NA	September 29,2020	18,715.06
5	LDD/2019-20/3144	INE018E14OD4	Listed	NA	NA	April 21,2020	599.76	NA	NA	April 21,2020	19,400.24
6	LDD/2019-20/3273	INE018E14OE2	Listed	NA	NA	November 06,2020	802.45	NA	NA	November 06,2020	11,697.55
7	LDD/2019-20/3275	INE018E14OG7	Listed	NA	NA	May 21,2020	599.76	NA	NA	May 21,2020	19,400.24
8	LDD/2019-20/3453	INE018E14OK9	Listed	NA	NA	September 16,2020	213.51	NA	NA	September 16,2020	4,786.49
9	LDD/2019-20/3454	INE018E14OJ1	Listed	NA	NA	December 16, 2020	297.79	NA	NA	December 16, 2020	4,702.22
10	LDD/2019-20/3456	INE018E14OL7	Listed	NA	NA	October 08,2020	704.78	NA	NA	October 08,2020	14,295.23
11	LDD/2019-20/3473	INE018E14OM5	Listed	NA	NA	July 13,2020	742.65	NA	NA	July 13,2020	24,257.35
12	LDD/2019-20/3478	INE018E14OO1	Listed	NA	NA	January 15,2021	1,566.73	NA	NA	January 15,2021	23,433.28