## Q2FY18 / H1FY18 RESULTS

Note: Historical Data has been arrived at by aggregating the audited numbers of the erstwhile Associate Banks, Bharatiya Mahila Bank and SBI for comparison purposes.

## Highlights

## Financial Performance \& Capital Adequacy

$\checkmark$ Net Profit at Rs.1,582 Cr in Q2FY18 and Rs.3,587 Cr in H1FY18 up by 383.83\% and 2061\% YoY respectively.
$\checkmark$ Operating Profit excluding exceptional \& one-time items up by 11.40\% YoY in Q2FY18
$\checkmark$ Operating Expenses increase contained at 2.28\% YoY in Q2FY18 and 2.97\% YoY in H1FY18
$\checkmark$ Domestic NIM at 2.59\% shows improvement of 9 bps over Q1FY18
$\checkmark$ Capital Adequacy at $\mathbf{1 3 . 5 6 \%}$ up by 25 bps over June 17

## Retail Franchise

$\checkmark$ Sustained CASA growth with improvement of 21.15\% YoY
$\checkmark$ CASA Ratio up 398 bps YoY to $44.88 \%$
$\checkmark$ Retail Term Deposits grew by 10\% YoY
$\checkmark$ Retail Loans grew by 13.05\% YoY driven by 12.71\% growth in Home Loans

## Asset Quality

$\checkmark$ Gross NPA declines by 14 bps to $9.83 \%$ and Net NPA declines by 54 bps to $5.43 \%$ in Q2FY18 from Q1FY18
$\checkmark$ Slippage Ratio declines to $1.85 \%$ in Q2FY18 from $5.38 \%$ in Q1FY18
$\checkmark$ Provision Coverage Ratio with AUCA at 65.10\% and without AUCA at 47.40\%, an increase of 431 and 470 bps respectively from June 2017

## Digital

$\checkmark 78 \%$ of total transactions through alternate channels. Share of Digital Transactions up over 1000 bps as on Sep 17 from Sep 16
$\checkmark$ Leadership position in Debit Card spends with 31\% Market-share
$\checkmark$ Leadership position in Merchant Payment Business with over 10,89,000 touch points which includes Bharat QR and Bhim-Adhar-SBI

## Q2FY18 OVER Q2FY17

- Net Profit of Rs.1,582 Cr in Q2FY18 up 383.83\% YoY
- Operating Profit (excluding exceptional and one-time items) up by $11.40 \%$ from Rs.13,073 Cr in Q2FY17 to Rs.14,563 Cr in Q2FY18.
- Net Interest Income up by 2.58\% from Rs.18,119 Cr in Q2FY17 to Rs.18,586 Cr in Q2FY18.
- Non-Interest Income up by $57.85 \%$ from Rs.10,146 Cr in Q2FY17 to Rs.16,016 Cr in Q2FY18. Fee Income up by $5.99 \%$, Forex Income up by $5.71 \%$, Recovery in Written-Off Accounts up by $51.31 \%$ and Profit on Sale of Investments up by 161.46\% YoY
- Fee Income up from Rs.5,054 Cr in Q2FY17 to Rs.5,357 Cr in Q2FY18, a YoY growth of 5.99 \%
- Operating Income up by $22.42 \%$ from Rs,28,265 Cr in Q2FY17 to Rs.34,602 Cr in Q2FY18
- Increase in Operating Expenses contained at $2.28 \%$ YoY.


## PROFITABILITY

- Total Interest Income remained flat at Rs.54,850 Cr in Q2FY18 against Rs.54,820 Cr in Q2FY17
- Total Interest Expenses down by 1.19\% YoY from Rs.36,701 Cr in Q2FY17 to Rs.36,264 Cr in Q2FY18.
- Interest Expenses on Deposits down by $1.28 \% \mathrm{YoY}$ from Rs.34,421 Cr in Q2FY17 to Rs.33,980 Cr in Q2FY18 despite a growth of $10.27 \%$ in Deposits.
- Increase in Operating Expenses contained at 2.28\% YoY from Rs. $14,277 \mathrm{Cr}$ in Q2FY17 to Rs.14,603 Cr in Q2FY18.
- Staff Expenses down by 7.19\% YoY from Rs.8,300 Cr in Q2FY17 to Rs.7,703 Cr in Q2FY18.
- Overheads up by $15.43 \%$ YoY from Rs.5,977 Cr in Q2FY17 to Rs.6,900 Cr in Q2FY18 mainly due to $26.09 \%$ increase in Tech-related expenses and $44.80 \%$ increase in Depreciation.


## H1FY18 OVER H1FY17

- Net Profit of Rs.3,587 Cr in H1FY18 up by 2061\% YoY
- Operating Profit (excluding exceptional and one-time items) up by $1.96 \%$ from Rs.25,928 Cr in H1FY17 to Rs.26,437 Cr in H1FY18
- Interest Expenses on Deposits up by 1.35\% YoY from Rs.68,052 Cr in H1FY17 to Rs.68,970 Cr in H1FY18 despite a growth of $10.27 \%$ in Deposits.
- Non Interest Income up by 27.05\% YoY from Rs.18,908 Cr in H1FY17 to Rs.24,022 Cr in H1FY18.
- Fee Income up by $10.62 \%$ from Rs.9,245 Cr in H1FY17 to Rs.10,227 Cr in H1FY18
- Staff Expenses down by 4.07\% YoY from Rs.16,082 Cr in H1FY17 to Rs. 15,428 Cr in H1FY18
- Increase in Operating Expenses contained at 2.97\% YoY from Rs.27,522 Cr in H1FY17 to Rs.28,340 Cr in H1FY18.


## DEPOSITS

- Deposits of the Bank grew by 10.27\% YoY from Rs.23,78,956 Cr as on September 16 to Rs.26,23,180 Cr as on September 17
- Savings Bank Deposits grew by 22.07\% YoY from Rs.7,94,515 Cr as on September 16 to Rs.9,69,833 Cr as on September 17
- Current Account Deposits grew by $16.02 \%$ YoY from Rs.1,41,481 Cr as on September 16 to Rs. $1,64,149 \mathrm{Cr}$ as on September 17
- CASA Deposits grew by $21.15 \%$ YoY from Rs.9,35,996 Cr as on September 16 to Rs.11,33,983 Cr as on September 17
- Retail Term Deposits grew by $10 \%$ YoY from Rs.11,09,148 Cr as on September 2016 to Rs.12,20,115 Cr as on September 2017
- Market Share in Domestic Deposits up by 28 bps from 22.78\% as on September 16 to $23.06 \%$ as on September 17.


## ADVANCES

- Gross Advances grew by 0.95\% YoY from Rs.18,74,715 Cr as on September 16 to Rs. 18,92,440 Cr as on September 17 .
- Retail Advances grew by $13.05 \%$ YoY from Rs. $4,46,517 \mathrm{Cr}$ as on September 16 to Rs.5,04,777 Cr as on September 17. Home loans grew by $12.71 \%$ from Rs.2,57,699 Cr as on September 16 to Rs.2,90,450 Cr as on September 17.
- Agri Advances grew by 2.37\% YoY from Rs.1,86,806 Cr as on September 16 to Rs.1,91,238 Cr as on September 17
- International Advances grew by 4.22\% YoY from Rs.2,80,082 Cr as on September 16 to Rs.2,91,894 Cr as on September 17.


## ASSET QUALITY:

|  | Gross NPA (\%) | Net NPA (\%) | PCR(\%) |
| :--- | :---: | :---: | :---: |
| September 16 | 8.52 | 5.12 | 58.57 |
| June 17 | 9.97 | 5.97 | 60.79 |
| September 17 | 9.83 | 5.43 | 65.10 |

- Gross NPAs declined from Rs.1,88,068 Cr as on June 2017 to Rs.1,86,115 Cr as on September 2017, while it increased from Rs. 1,59,806 Cr as on September 16


## KEY FINANCIAL RATIOS

- Return on Equity improved to $4.23 \%$ as on September 2017 against $-0.22 \%$ as on September 16.
- Return on Assets improved to $0.22 \%$ as on September 2017 against $-0.01 \%$ as on September 16.
- Average Cost of Deposits declined by 65 bps from $6.07 \%$ as on September 16 to $5.42 \%$ as on September 17 and by 12 bps sequentially from $5.54 \%$ as on June 17.
- Average Yield on Advances declined by 108 bps from 9.54\% as on September 16 to $8.46 \%$ as on September 17 and by 3 bps sequentially from $8.49 \%$ as on June 17.
- Cost to Income Ratio (excluding exceptional and one-time items) remained flat at 51\%
- CASA Ratio was healthy at $44.88 \%$ as on September 17, up from $40.90 \%$ as on September 16, a growth of 398 bps YoY. The daily average CASA Ratio was at $43.93 \%$ as on September 17.
- Net Interest Margin (Domestic) up by 9 bps sequentially from $2.50 \%$ as on June 2017 to $2.59 \%$ as on September 2017 while it declined by 39 bps YoY from 2.98\% as on September 16


## Performance of SBI Group:

- Return on Equity up by 444 bps from $1.27 \%$ as on September 16 to $5.71 \%$ as on September 17 while it declined by 140 bps from $7.11 \%$ sequentially.
- Return on Assets up by 22 bps from $0.07 \%$ as on September 16 to $0.29 \%$ as on September 17 while it declined by 7 bps from $0.36 \%$ sequentially
- Gross NPA Ratio for SBI Group up from 8.49\% as on September 16 to $9.75 \%$ as on September 17, while Net NPA Ratio is up from $5.10 \%$ as on September 16 to $5.39 \%$ as on September 17.
- Net Profit (after minority interest) of SBI Group increased from Rs. 1067 Cr in H1FY17 to Rs. 4872 Cr in H1FY18 (357\% YoY).

The Operating Profit and Cost to Income Ratio as above have been adjusted for exceptional and one-time items. However, Non-Interest Income, Fee Income, Operating Income and Profit on Sale of Investments are given inclusive of exceptional and one-time items.

## ANNEXURE

Details of Profit and Loss account are as follows:
Rs. in Crores

|  | Quarter Ended |  | Half Year Ended |  | YoY Growth (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2FY18 | Q2FY17 | H1FY18 | H1FY17 | H1FY18 over H1FY17 | Q2FY18 over Q2FY17 |
| Interest Income | 54,850 | 54,820 | 1,09,755 | 1,09,314 | 0.40 | 0.05 |
| Other Income | 16,016 | 10,146 | 24,022 | 18,908 | 27.05 | 57.85 |
| Total Income | 70,866 | 64,967 | 1,33,777 | 1,28,222 | 4.33 | 9.08 |
| Interest Expenses | 36,264 | 36,701 | 73,563 | 72,949 | 0.84 | -1.19 |
| Net Interest Income | 18,586 | 18,119 | 36,192 | 36,365 | -0.48 | 2.58 |
| Operating Expenses | 14,603 | 14,277 | 28,340 | 27,522 | 2.97 | 2.28 |
| Operating Profit + Exceptional Item \& one-time items | 19,999 | 13,989 | 31,873 | 27,751 | 14.86 | 42.97 |
| Less: Exceptional Item \& one-time items | 5,436 | 916 | 5,436 | 1823 |  |  |
| Operating Profit Excl. Exceptional Item \& one-time items | 14,563 | 13,073 | 26,437 | 25,928 | 1.96 | 11.4 |
| Operating Profit | 19,999 | 13,989 | 31,873 | 27,751 | 14.86 | 42.97 |
| Total Provisions | 18,418 | 14,546 | 28,286 | 27,934 | 1.26 | 26.62 |
| Net Profit | 1,582 | -557 | 3,587 | -183 |  |  |

